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Wishing you a happy
Sinhala & Tamil New Year





ONE40

*Celebrating 140 years
of produce broking...*

FORBES & WALKER TEA BROKERS PVT LTD

WEEKLY TEA MARKET REPORT

SALE NO

14

**07TH/08TH
APRIL 2025**



Overall Market

	QTY (M/KGS)	DEMAND
Ex Estate	0.80	Less
High & Medium	0.78	Less
Leafy	0.69	Less
Semi Leafy	0.56	Less
Tippy/Small Leaf	0.78	Less
Premium Flowery	0.04	Good
Off Grade	1.02	Irregular
Dust	0.45	Less
Total	5.13	Less

ORDER OF SALE

SALE NO : 14

07TH/08TH APRIL 2025

EX-ESTATE	LG LARGE LEAF LG SMALL LEAF/BOP1A/ PREMIUM	HIGH & MEDIUM/OFF GRADE /DUST
Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Bartleet Produce Marketing (Pvt) Ltd
Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
Eastern Brokers Ltd	John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd
John Keells PLC	Eastern Brokers Ltd	Asia Siyaka Commodities PLC
Bartleet Produce Marketing (Pvt) Ltd	Lanka Commodity Brokers Ltd	John Keells PLC
Ceylon Tea Brokers PLC	Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd
Lanka Commodity Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Lanka Commodity Brokers Ltd

AUCTION DETAILS

AT THIS WEEK'S SALE 10,441 LOTS TOTALLING 5,134,306 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

	LOTS	QUANTITY
Ex Estate	814	797,462
Main Sale - High & Medium	1,724	783,533
Low Grown - Leafy	1,897	693,089
Low Grown - Semi Leafy	1,389	562,309
Low Grown - Tippy	1,683	779,107
Premium Flowery	301	40,900
Off Grades	2,103	1,025,923
Dust	530	451,983
Total	10,441	5,134,306
Re - Prints	502	254,194

SETTLEMENT DATES

11/04/2025 16/04/2025 17/04/2025

10% Payment

Buyers Prompt

Sellers Prompt

Quality

High & Mid Grown were barely maintained, whilst the Low Grown were similar to last.

COMMENTS

Auction offerings were marginally lower to last and totalled 5.1 M/Kgs. There was fair demand mostly at firm to easier rates.

Ex-Estate offerings were similar to last and totalled 0.8 M/Kgs. Quality of teas, particularly from the Western Region, showed a decline, whilst the others were barely maintained. Consequent to the general decline in quality, seasonal activity for the Westerns' have reduced significantly and select high-priced teas declined further.

A selection of brighter teas in the Best and Below Best categories witnessed some renewed interest and consequently, a price appreciation of up to Rs. 50 per kg on these select invoices, whilst the others were irregular and often easier by a similar margin. Prices at the lower end - BOP's tended to weaken further, whilst the corresponding BOPF's were maintained subject to quality. Nuwara Eliyas' sold well following quality, whilst the overall prices for the Uva/Uda Pussellawas' were lower by Rs. 20-40 per kg in most instances.

High & Medium Grown CTC teas too witnessed a bearish sentiment, particularly at the lower end of the market. Low Grown had hardly any activity for the BP1's, whilst the PF1's were marginally easier.

Less buying activity from most markets, perhaps a combination of qualitative aspects and the forthcoming holiday season.

Low Grown comprised of 2.0 M/Kgs. Leafy, Semi-Leafy and Tippy categories met with less demand.

In the Leafy and Semi-Leafy catalogues, a selection of high-priced BOP1/OP1's were firm, whilst the balance were easier. OP's, in general, were lower. A few select Best OPA's sold around last levels, whilst the Best and Below Best declined. However, teas at the bottom were firm. Select Best PEK/PEK1's together with the mixed and open varieties were lower, whilst the balance sold around last levels.

In the Tippy catalogue, a few select Best FBOP's were firm, whilst the balance together with the FF'1 declined.

In the Premium catalogue, Very Tippy teas together with the Best and Below Best met with good demand and were dearer. Cleaner teas at the bottom too followed a similar trend, whilst the balance were lower.

World Tea News

Matcha – can Japan keep up with global demand?

In recent years, matcha, Japan's iconic powdered green tea has become a global sensation. Once reserved for traditional tea ceremonies, it has now made its way into lattes, desserts, skincare products, and even cocktail menus worldwide.

But behind the frothy green drinks and Instagram-worthy desserts lies a growing concern: Japan's matcha industry is struggling to keep up with surging international demand.

The global matcha obsession can largely be attributed to the power of social media and the post-pandemic travel boom. However, this boom has exposed the limitations of Japan's traditional tea production methods, which are struggling to scale up to meet the global craze.

The export value of green tea including matcha reached ¥36.4 billion (approximately R4.44 billion) in 2024, a 25% increase from 2023.

Matcha production is a time-intensive and labourious process. High-quality matcha comes from tencha leaves, which are shaded for weeks before harvest to enhance their flavour and nutrient content. The first flush matcha, prized for its superior quality, is harvested only once a year in April and May. This limited harvest window, combined with the meticulous care required, makes it nearly impossible to increase production overnight dramatically.

Traditionally, matcha is meticulously ground using slow stone mills, each capable of producing only 40 grams per hour. Scaling up production demands substantial investment in equipment and infrastructure.

Additionally, climate change presents a daunting challenge, with premium tea-growing regions like Uji and Shizuoka facing erratic weather patterns that can disrupt yields.

The strain on the matcha industry became glaringly evident in 2024, as high-quality first-flush matcha, once exclusively for ceremonies, morphed into a coveted luxury for everyday indulgence among global consumers.

Rich in antioxidants, particularly catechins, matcha is praised for its potential health benefits. While the 2025 harvest, set to begin in April, will replenish matcha supplies temporarily, long-term solutions are needed to sustain the industry.

Source: IOL.Co (Extracts), Courtesy: Tea Exporters' Association Sri Lanka

CROP AND WEATHER

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FOR THE PERIOD 01 - 07 April 2025

Western/Nuwara Eliya Regions



The Nuwara Eliya and Western regions reported bright mornings and evening showers throughout the week. The Department of Meteorology expects showers in both regions in the week ahead.

Uva/Udapussellawa Regions



Sunny mornings and evening showers were reported in the both regions throughout the week. According to the Department of Meteorology, showers are expected in the Uva and Udapussellawa regions in the week ahead.

Low Grown



Bright mornings and occasional evening showers were reported in the Low Grown Region throughout the week. Fairly heavy showers are expected in the Low Grown Region in the week ahead according to the Department of Meteorology.

Crop

All regions reported a significant increase in the crop intake.

HIGH GROWN TEAS

■ Incline from last week
■ Decline from last week
■ Static Market

BOP

Best Western's, where quality was maintained, prices were generally firm, whilst the others were irregular and easier. In the Below Best category, a few select brighter sorts were firm and dearer, whilst the others were irregular and barely maintained. At the lower end, prices were irregular. Nuwara Eliya's continued to sell following quality. Uda Pussellawa's were mostly unsold due to a lack of suitable bids. Uva's - Clean leaf teas were firm, whilst the others declined by up to Rs. 50 per kg.

BOPF

Best Western's - A few select invoices appreciated following special inquiry, whilst the others were irregular. In the Below Best category, a selection of brighter teas appreciated by up to Rs. 50 per kg, whilst the others were irregular. At the lower end, prices were generally firm following quality. Nuwara Eliya's were firm. Uva/Uda Pussellawa's declined by Rs. 20-40 per kg and more following quality.

OP/OPA

Well-made varieties were easier by Rs. 40-60 per kg, whilst the others and poorer sorts declined by Rs. 50-70 per kg.

PEKOE/PEKOE1

Flavoury PEK's were lower by Rs. 60-80 per kg, whilst the Orthodox Leafy PEK's were discounted by a similar margin. PEK1's declined by Rs. 50-70 per kg and more at times. Best Rotovane PEK's were easier by Rs. 50-80 per kg, whilst the others and poorer sorts declined by Rs. 80-100 per kg and more at times following quality.

FBOP/FBOPF1

Flavoury FBOP's were irregularly easier by Rs. 40-60 per kg, whilst the Orthodox Leafy FBOP's were lower by Rs. 60-80 per kg. FBOPF1's declined by Rs. 60-80 per kg and more at times, whilst the teas at the lower end were easier by Rs. 50 per kg.

QUOTATIONS LKR

SALE DTE	BOP		BOPF		PEKOE/FBOP		OP	
	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr
Best Westerns	1340-1480	1300 - 1500	1280-1600	1320 - 1700	1280-1480	1240 - 1550	1220-1300	1180 - 1280
Below Best Westerns	1120-1320	1100 - 1260	1160-1260	1140 - 1300	1120-1260	1120 - 1200	1140-1200	1100 - 1160
Plainer Westerns	860-1080	880 - 1060	820-1140	800 - 1120	900-1080	900 - 1080	1050-1120	1060 - 1080
Nuwara Eliyas	1440-1480	1550 -	1200-1300	1340 -	1020-1400	1200 - 1480	1200-1260	N/A
Brighter Udapussellawas	1000-1060	1000 - 1040	1100-1160	1100 - 1140	1320-1440	1300 - 1380	1200-1260	1160 - 1200
Other Udapussellawas	900 - 980	N/A	1020-1060	940 - 1040	1060-1240	980 - 1200	1080-1160	1080 - 1140
Best Uvas	1140-1220	1100 - 1220	1180-1240	1100 - 1160	1340-1600	1280 - 1550	1260-1360	1220 - 1280
Other Uvas	1040-1120	1000 -	1000-1160	980 - 1080	1000-1320	940 - 1260	1060-1240	1000 - 1200

MEDIUM GROWN TEAS

■ Incline from last week
■ Decline from last week
■ Static Market

BOP	Large Leaf teas continued to sell well, whilst the others were irregular.
BOPF	Better sorts were generally firm, whilst the others declined by Rs. 50 per kg and more.
OP/OPA	Well-made OP/OPA's declined by Rs. 40-60 per kg, whilst the others at the lower end were firm to easier by Rs. 30-50 per kg.
PEKOE/PEKOE1	PEK's were firm to easier by Rs. 30-50 per kg. Select Best - A few PEK1's held firm, whilst the others and the Below Best sorts declined by Rs. 50-80 per kg. Mixed varieties were lower by Rs. 60-80 per kg.
FBOP/FBOPF1	Select Best FBOP's witnessed a sharp decline, whilst the Best and Below Best types eased by Rs. 50-80 per kg. Better FF1's declined by Rs. 80-100 per kg and more at times, whilst the others in the Best and Below Best categories were easier by Rs. 50-70 per kg. Teas at the lower end were discounted further.

QUOTATIONS LKR SALE DTE	BOP		BOPF		PEKOE/FBOP		OP	
	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr
Good Mediums	1200-1600	1220 - 1440	1080-1180	1120 -	1460-1850	1380 - 1550	1240-1320	1180 - 1260
Other Mediums	800-1140	830 - 1120	880-1040	820 - 1040	900-1440	860 - 1340	870-1220	770 - 1160

UNORTHODOX / CTC TEAS

HIGH GROWN	BP1s - Hardly any offerings. PF1s - Generally firm.
MEDIUM GROWN	BP1s - Irregular. PF1s - Teas in the higher price bracket, where quality was maintained, continued to sell around last, whilst the others irregular and easier with many withdrawals.
LOW GROWN	BP1s - Sluggish and barely steady. PF1s - Firm and up to Rs. 20 per kg easier.

QUOTATIONS LKR SALE DTE	BP1		PF1	
	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr
High Grown	N/A	N/A	940-1220	900 - 1180
Medium Grown	1200	N/A	1000-1180	1020 - 1180
Low Grown	N/A	1060 -	1160-1500	1140 - 1500

OFF GRADES

■ Incline from last week
■ Decline from last week
■ Static Market

FGS1/FGS

Few select invoices in the Best category appreciated by Rs.30-50 per kg, while the others were irregular. Below Best varieties, where quality was maintained, were firm to dearer, whilst the balance remained firm on last. Teas at the lower end of the market were firm to easier. Low Grown - Clean Leaf varieties were firm, whilst the balance were easier by Rs. 20-40 per kg. CTC - Best varieties were firm, whilst the poorer sorts were irregular.

BROKENS

In general, were firm on last except for the BT grade, which declined by Rs. 20-30 per kg.

BOP1A

Main Grade reducer varieties in the Best category declined substantially, whilst the balance were easier by Rs. 20-30 per kg. Below Best varieties were lower by Rs. 20-40 per kg, whilst the poorer sorts declined by Rs. 20-30 per kg.

QUOTATIONS LKR

SALE DTE	HIGH		MEDIUM		LOW	
	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr
Better Fannings (Orthodox)	780-1080	770 - 1200	780-1040	780 - 1040	750-900	780 - 850
Better Fannings (CTC)	N/A	800 -	790	810 -	760-880	760 - - 960
Other Fannings (Orthodox)	690-760	680 - 750	680-760	680 - 770	650-730	630 - 730
Other Fannings (CTC)	780	N/A	700-770	750 - 770	700-740	690 - - 750
Good Brokens	820-1160	830 - 1080	800-1200	820 - 1140	800-1300	820 - 1280
Other Brokens	700-780	800 - 820	750-790	740 - 800	680-780	650 - 800
Better BOP1As	960-980	920 - 960	940-1020	920 - 960	940-1380	900 - 1000
Other BOP1As	900-940	890 - 900	860-920	860 - 900	850-920	800 - 880

DUSTS

DUST1

Select Best Dust1's were firm to easier by Rs. 20-40 per kg, whilst the Best varieties followed a similar trend. Below Best varieties together with the poorer sorts remained firm. Low Grown varieties too followed a similar trend. Best High and Mid Grown CTCs were easier by Rs. 20-40 per kg, whilst the Below Best varieties together with the poorer sorts followed a similar trend. Best Low Grown varieties together with the Below Best and poorer sorts were easier by Rs. 20-30 per kg.

DUST

Clean leaf secondaries were firm, whilst the poorer sorts were easier by Rs. 20 per kg. Low Grown varieties continued to attract lower demand.

QUOTATIONS LKR

SALE DTE	HIGH		MEDIUM		LOW	
	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr
Better Primary Dust (Orthodox)	1200-1600	1200 - 1600	1140-1260	1140 - 1260	N/A	980 - 1020
Better Primary Dust (CTC) P. Dust	1080-1120	1120 - 1200	1100-1240	1100 - 1240	1180-1460	1160 - 1440
Below Best Primary Dust (Orthodox)	1060-1180	1040 - 1180	940-1120	920 - 1120	830-960	810 - 960
Other Primary Dust (CTC) P. Dust	860-1060	820 - 1100	750-1080	810 - 1080	840-1160	870 - 1140
Other Primary Dust (Orthodox)	850-1050	770 - 1020	690-920	630 - 900	670-820	600 - 800
Better Secondary Dust	1000-1120	1000 - 1120	N/A	N/A	940	N/A
Other Secondary Dust	690-980	690 - 980	680-820	670 - 860	670-920	650 - 880

LOW GROWN TEAS

■ Incline from last week
■ Decline from last week
■ Static Market

FBOP/FBOP1	A selection of high-priced FBOP's were firm, whilst the balance declined. FBOP1's, in general, were sold around last levels.
BOP	BOP's, in general, were lower.
BOP1	A few high-priced BOP1s maintained, whilst the balance declined.
OP1	A selection of high-priced OP1's were firm, whilst the Best and Below Best varieties declined. Teas at the bottom sold around last levels.
OP	OP's, in general, declined.
OPA	A few select Best of OPA's were firm, whilst the Best and Below Best varieties declined. Teas at the bottom sold around last levels.
PEKOE	High-priced PEK/PEK1's declined. The Best and Below Best varieties together with teas at the bottom were firm, whilst the mixed/open varieties eased.
BOPF	Well-made BOPF's were easier, whilst the balance sold around last levels.
FBOPF/FBOPF1	Very Tippy teas together with the Best and Below Best met with good demand and were dearer. Cleaner teas at the bottom too followed a similar trend, whilst the balance were easier following quality. FF1's, in general, were easier.

QUOTATIONS LKR SALE DTE	SELECT BEST		BEST		BELOW BEST		OTHERS	
	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr	01/02 Apr	07/08 Apr
FBOP 1	1800-1900	1750 - 1800	1500-1550	1500 - 1550	1300-1350	1300 - 1350	1000-1100	1000 - 1100
FBOP	2200-2350	2100 - 2400	1550-1600	1500 - 1600	1300-1350	1280 - 1350	900-1000	900 - 1000
BOP 1	2000-3000	2000 - 3000	1700-1950	1700 - 1950	1260-1400	1220 - 1380	850-1240	850 - 1200
BOP	1450-1720	1450 - 1800	1400-1450	1400 - 1450	1200-1300	1200 - 1300	900-1000	900 - 1000
BOPF	1300-1400	1200 - 1400	900-1000	900 - 1000	850-900	850 - 900	800-850	800 - 850
FBOPF (TIPPY)/FBOPF SP	4000-4900	4200 - 5000	3800-3950	3900 - 4000	2500-2900	2700 - 3200	1000	1000 -
FBOPF 1	1550-1700	1500 - 1600	1450-1500	1400 - 1450	1300-1350	1300 - 1350	900-950	900 - 950
FBOPF	1550-1950	1500 - 1950	1400-1500	1400 - 1500	1300-1350	1300 - 1350	950-1000	950 - 1000
OP 1	2650-3200	2600 - 3200	2300-2600	2350 - 2550	1550-2250	1500 - 2250	900-1440	900 - 1440
OP	1400-1700	1340 - 1650	1320-1380	1260 - 1320	1260-1300	1180 - 1240	950-1240	950 - 1160
OPA	1380-1750	1320 - 1800	1280-1360	1200 - 1300	1180-1260	1100 - 1180	880-1160	880 - 1080
PEKOE	1460-2450	1460 - 2300	1300-1440	1280 - 1440	1200-1280	1180 - 1260	800-1180	800 - 1160
PEK 1	1650-2300	1650 - 2250	1420-1600	1400 - 1600	1300-1400	1280 - 1380	850-1280	850 - 1260

TOP PRICE

WESTERN MEDIUM			
Harangalla	BOP	@	1440
Dartry Valley	BOP	@	1420
Craighead	BOP	@	1380
Rilagala	BOPSp	@	1300
Ancoombra	BOPSp		1300
Uplands	BOPF/BOPFSp		1260
Dartry Valley	BOP1	@	1550
Craighead	FBOP/FBOP1	@	1550
Dartry Valley	FBOP/FBOP1	@	1550
Imboolpitiya	FBOP/FBOP1	@	1500
New Rothschild	FBOP/FBOP1		1500
Coorondoowatte	FBOP/FBOP1	@	1480
Dartry Valley	FBOPF/FBOPF1	@	1600
Craighead	FBOPF/FBOPF1	@	1550
Coorondoowatte	OP/OPA	@	1260
Kenilworth	OP/OPA		1260
Dartry Valley	OP/OPA	@	1240
Randenigala Super	OP/OPA		1240
Harangalla	OP/OPA	@	1220
Windsorforest	OP/OPA	@	1220
Imboolpitiya	OP/OPA	@	1220
Menikdiwella Tea	OP/OPA	@	1220
Galgewatta	OP/OPA		1220
Hatale	OP/OPA		1220
Craighead	OP1	@	2150
Dartry Valley	OP1	@	1420
Craighead	PEK/PEK1	@	1750
Meezan	PEK/PEK1		1650
Dartry Valley	PEK/PEK1	@	1600
Meezan	PEK/PEK1		1600
WESTERN HIGH			
Robgill	BOP		1500
Somerset	BOP	@	1400
Wattegodde	BOP	@	1340
Wanarajah	BOPSp	@	1440
Wattegodde	BOPSp	@	1400
Great Western	BOPSp	@	1380
Dessford	BOPSp	@	1380
Robgill	BOPF/BOPFSp	@	1700
Dessford	BOPF/BOPFSp	@	1400
Alton	BOPF/BOPFSp	@	1360
Inverness	BOP1		1280
Torrington	FBOP/FBOP1	@	1460
Frotoft Super	FBOPF/FBOPF1		1260
Queensberry	FBOPF/FBOPF1	@	1240
Venture	OP/OPA		1280
Queensberry	OP/OPA	@	1220
Torrington	OP/OPA	@	1180
St Andrews	OP/OPA		1180
Bambarakelly	OP/OPA		1180
Venture	OP1		1440
Craig Hill	PEK/PEK1		1550
Ingestre	PEK/PEK1	@	1460
Great Western	PEK/PEK1	@	1460
Norwood	PEK/PEK1	@	1420
Somerset	PEK/PEK1		1420
NUWARA ELIYAS			
Lovers Leap	BOP		1550
Lovers Leap	BOPSp		1340
Lovers Leap	BOPF/BOPFSp		1340
Mahagastotte	FBOP/FBOP1	@	1480
Lovers Leap	FBOP/FBOP1		1480
Kenmare	OP/OPA	@	1180
Court Lodge	PEK/PEK1	@	1200
UDAPUSSELLAWAS			
Kirklees	BOP		1040
Kirklees	BOPSp		1020

UDAPUSSELLAWAS			
Luckyland	BOPF/BOPFSp		1140
Maha Uva	BOP1	@	1440
Blairlomond	BOP1	@	1380
Blairlomond	FBOP/FBOP1	@	1460
Delmar	FBOP/FBOP1	@	1380
Delmar	FBOPF/FBOPF1	@	1320
Blairlomond	FBOPF/FBOPF1	@	1280
Blairlomond	OP/OPA	@	1280
Maha Uva	OP/OPA	@	1260
Maha Uva	OP1	@	1480
Delmar	OP1	@	1460
Maha Uva	PEK/PEK1	@	1550
Blairlomond	PEK/PEK1	@	1480
LOW GROWNS			
Golden Garden	BOP		1900
Lions	BOP		1900
New Batuwangala	BOPSp		1460
KDU Super	BOPSp		1460
Kings Bru	BOPSp		1440
Mahaliyadda	BOPSp		1440
New Nivithigala	BOPSp		1440
Stream Line	BOPSp		1440
Palmgarden	BOPSp	@	1420
Sithaka	BOPF		1420
Dellawa	BOPF	@	1200
Rajjuruwatta Super	BOPFSp		1600
Sithaka	FBOP		2400
Mulatiyana Hills	FBOP		2350
Pothotuwa	FBOP	@	2100
Adams View	FBOP	@	2100
New Batuwangala	FBOP		2100
Ceyenta	FBOP		2100
New Vithanakande	FBOP1		1950
Kolonna Super	FBOP1		1950
Kurupanawa Smallholders	FBOP1		1850
Hidellana	FBOP1	@	1800
Kumudu	FBOP1		1800
Sandalie	FBOP1		1800
Richiland	FBOPF		2250
Pothotuwa	FBOPF1	@	1600
Adams View	FBOPF1	@	1600
Kolonna Super	FBOPF1		1600
Sithaka	FBOPF1		1600
Dellawa	FBOPF1	@	1550
Hidellana	FBOPF1	@	1550
Makandura	FBOPF1		1550
Fortune	FBOPF1	@	1500
Dullie Ella	FBOPF1	@	1500
New Vithanakande	FBOPF1		1500
Nilrich	FBOPF1		1500
Lions	FBOPF1		1500
Garden Leaf	FBOPF1		1500
Ransegoda	FBOPF1		1500
Hedigalla	FBOPF1		1500
Houghton	FBOPF1		1500
Pothotuwa	BOP1	@	3000
Susantha	OP1		3200
Pothotuwa	OP1	@	2950
Green Lanka	OP		1650
Liyonta	OPA		1800
Lumbini	PEK		2300
Pasgoda Smallholders	PEK		2300
Hidellana	PEK1		2250
New Batuwangala	PEK1		2250

UVA MEDIUM			
Demodera 'S'	BOP		1380
Dickwella	BOPSp	@	1320
Uva Samovar	BOPSp	@	1260
Dickwella	BOPF/BOPFSp	@	1400
Sarnia Plaiderie	BOP1	@	1550
Roseland Uva	BOP1		1550
Demodera 'S'	BOP1	@	1500
Sarnia Plaiderie	FBOP/FBOP1	@	1550
Ury	FBOP/FBOP1		1550
Misty-Uva	FBOP/FBOP1	@	1440
High Spring	FBOP/FBOP1		1440
Sarnia Plaiderie	FBOPF/FBOPF1	@	1400
Sarnia Plaiderie	OP/OPA	@	1280
Uva Samovar	OP/OPA	@	1260
Glen Alpin	OP/OPA		1260
Wewesse	OP/OPA		1260
Tinioya	OP/OPA		1260
Misty-Uva	OP/OPA	@	1240
Sarnia Plaiderie	OP1		1550
Dickwella	OP1	@	1480
Roseland Uva	OP1		1480
Telbedde	OP1	@	1460
Misty-Uva	PEK/PEK1	@	1600
Sarnia Plaiderie	PEK/PEK1		1600
UVA HIGH			
Nayabedde	BOP	@	1220
Spring Valley	BOPSp	@	1260
Bandaraeliya	BOPF/BOPFSp	@	1180
Nayabedde	BOPF/BOPFSp		1180
Uva Highlands	BOP1		1500
Spring Valley	BOP1	@	1420
Glenanore	BOP1		1420
Gonamotawa	FBOP/FBOP1	@	1550
Aislaby	FBOP/FBOP1	@	1550
Aislaby	FBOPF/FBOPF1	@	1400
Gonamotawa	FBOPF/FBOPF1	@	1380
Aislaby	OP/OPA	@	1280
Ellathota Uva	OP1	@	1480

UVA HIGH			
Aislaby	OP1	@	1440
Mahadowa	OP1	@	1420
Gonamotawa	PEK/PEK1	@	1500
Ranaya	PEK/PEK1		1500
Aislaby	PEK/PEK1	@	1440
UNORTHODOX HIGH			
Dunsinane CTC	PF1	@	1180
Ulugedara CTC	PF1		1180
UNORTHODOX MEDIUM			
New Rothschild CTC	PF1		1200
Delta CTC	BP1		940
Aultmore CTC	BPS	@	940
UNORTHODOX LOW			
Hingalgoda CTC	PF1		1500
Ceciliyan CTC	BP1	@	1060
PREMIUM FLOWERY			
Kurunduwatta	FBOPFSp		4550
New Batuwangala	FBOPFExSp		5100
Lions	FBOPFExSp		5050
Fortune	FBOPFExSp	@	4850
Kendalanda	FBOPFExSp1		4050
DUSTS			
Mattakelle	DUST1		1600
Ceciliyan CTC	PD		1440
OFF GRADES			
Wanarajah	FGS/FGS1	@	1200
Liyonta CTC	PF		960
Hidellana	BM	@	1040
Delmar	BM	@	980
Chandrika Estate	BM	@	980
New Deniyaya	BP		1280
Suwishka	BP		1280
Kiruwanaganga	BP	@	1220
Handugala	BOP1A		1000
Suduwelipothahena	BOP1A		1000
Himara	BOP1A		1000
Andaradeniya Super	BOP1A		1000
Seranya Super	BOP1A		1000
Renukanda	BOP1A		1000
Susantha	BOP1A		1000
Allen Valley	BOP1A		1000
Lanka	BOP1A		1000

QUANTITY SOLD

DURING THE PERIOD 31ST MARCH/ 05TH APRIL 2025	WEEKLY (KGS)		TODATE (KGS)	
	2025	2024	2025	2024
PRIVATE SALES	233,731	124,367	3,057,429	1,423,451
PUBLIC AUCTION	4,771,686	4,736,934	62,053,720	60,566,110
FORWARD CONTRACTS	52,760	49,840	845,376	319,120
DIRECT SALES	NIL	NIL	NIL	NIL
TOTAL	5,058,177	4,911,141	65,956,525	62,308,681
BMF EXCLUDED FROM PRIVATE SALE	45,900	47,669	594,841	496,710

(QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Quantity (M/kgs)			AVG Price (LKR)			Avg Price (USD)		
	2025	2024	2023	2025	2024	2023	2025	2024	2023
26TH MARCH 2025	4.26	4.56	4.57	1204.58	1317.15	1281.93	4.12	4.36	4.01
02ND APRIL 2025	4.77	4.74	4.49	1185.06	1280.24	1271.26	4.06	4.29	4.03

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2025	2024	2023
USD	293.44	295.20	316.75
STG.PD	373.68	369	388.94
EURO	320.23	315.32	342.05
YEN	1.98	1.93	2.36

Source: Central Bank of Sri Lanka / Buying Rates

PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 13 01ST/ 02ND APRIL 2025	WEEKLY(LKR)			TODATE (LKR)			WEEKLY(USD)			TODATE(USD)		
	2025	2024	2023	2025	2024	2023	2025	2024	2023	2025	2024	2023
Uva High Grown	1119.61	1189.25	1157.97	1056.23	1111.23	1220.29	3.83	3.98	3.67	3.59	3.57	3.47
Western High Grown	1149.47	1259.68	1371.51	1155.10	1198.15	1444.61	3.94	4.22	4.34	3.92	3.85	4.11
CTC High Grown	1132.42	1067.14	1221.65	1103.46	1126.00	1249.33	3.88	3.58	3.87	3.75	3.62	3.55
High Grown (Summary)	1139.98	1237.75	1308.98	1127.26	1176.49	1384.92	3.90	4.15	4.14	3.83	3.78	3.94
Uva Medium Grown	1148.69	1205.40	1097.24	1089.41	1169.08	1207.20	3.93	4.04	3.47	3.70	3.76	3.43
Western Medium Grown	1050.48	1117.24	1128.53	1037.60	1126.13	1193.47	3.60	3.74	3.57	3.52	3.62	3.39
CTC Medium Grown	966.67	1017.87	1169.75	965.06	968.86	1129.18	3.31	3.41	3.70	3.28	3.12	3.21
Medium Grown (Summary)	1083.75	1146.03	1118.39	1052.89	1138.30	1197.54	3.71	3.84	3.54	3.58	3.66	3.41
Orthodox Low Grown	1245.87	1365.41	1317.68	1271.38	1422.45	1491.92	4.27	4.58	4.17	4.32	4.58	4.24
CTC Low Grown	975.83	1044.92	953.09	971.98	1054.20	1033.25	3.34	3.50	3.02	3.30	3.39	2.94
Low Grown(Summary)	1228.83	1342.43	1300.21	1258.00	1396.90	1467.00	4.21	4.50	4.12	4.27	4.49	4.17
Total	1185.06	1280.24	1271.26	1198.69	1309.59	1409.67	4.06	4.29	4.03	4.07	4.21	4.01

Source: Oanda Exchange Rates

Source: MSL - Averages

WORLD TEA PRODUCTION (M/KGS)

	2023	2024	2025	TODATE			DIFFERENCE +/-	
	2023	2024	2025	2023	2024	2025	2023 vs 2024	2024 vs 2025
Feb								
Sri Lanka	18.7	19.9	15.6	37.2	38.6	37.2	1.4	-1.4
North India	3.2	1.9	10.9	3.2	2.3	11	-0.9	8.7
South India	13.3	15.1	14.8	26.9	32.1	31.8	5.2	-0.3

	2023	2024	2025	TODATE			DIFFERENCE +/-	
	2023	2024	2025	2023	2024	2025	2023 vs 2024	2024 vs 2025
Jan								
Kenya	54.9	58.9	54.4	54.9	58.9	54.4	4	-4.5
Malawi	6.4	7.2	5.3	6.4	7.2	5.3	0.8	-1.9

	2022	2023	2024	TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
Dec								
Bangladesh	7.8	7.8	6.4	93.8	102.9	93	9.1	-9.9

DETAILS OF AWAITING SALE

SALE NO : 15

Scheduled for 22ND/23RD APRIL 0205

	LOTS	QUANTITY
ExEstate	865	881,754
High & Medium	2,037	979,991
Leafy	2,128	820,021
Semi Leafy	1,558	651,802
Tippy	1,948	916,776
Premium Flowery	355	53,901
OffGrades	2,268	1,134,673
Dust	600	528,519
Total	11,759	5,967,437
RePrint	721	361,314

29/04/2025

Buyers Prompt

30/04/2025

Sellers Prompt

**This sale last year
Sale No. 15 | 16TH/17TH APRIL 2024**

Lots :10,254
Re-print Lots :698
Quantity :5,044,102 kgs
Re-print Quantity :315,852 kgs

LOW GROWN CATALOGUES

Violations Excluded

27/03/2025

LEAFY

Closed

SEMI-LEAFY

Closed

TIPPY

Closed

OTHER MAIN SALE CATALOGUES

27/03/2025

**HIGH &
MEDIUM**

Closed

**PREMIUM
FLOWERY**

Closed

**OFF
GRADES**

Closed

NO .OF PKGS

157,897

CTC

9,810 Pkgs - 531,270 kgs

ORDER OF SALE

Ex-Estate

LG Large Leaf//Semi Leafy/LG
Small Leaf/BOP1A/ Premium

High & Medium/Off
Grade /Dust

Approx Selling time of
F&W Catalogues

22ND

APRIL 2025

MB

CTB

FW

EB

JK

MB

JK

LC

AS

BC

BC

JK

CTB

EB

EB

LC

MB

CTB

AS

FW

LC

FW

AS

BC

8.30am

Main Sale - High & Medium

12.30pm

Semi - Leafy Teas

1.30pm

Off Grade

2.30pm

Low Grown - Leafy Teas

3.00pm

Low Grown - Tippy Teas

5.00pm

Premium Flowery

23RD

APRIL 2025

9.00am

BOP1A

11.00am

Ex-Estate

12.30pm

Dust

BC - Bartleet Produce Marketing (Pvt) Ltd FW - Forbes & Walker Tea Brokers (Pvt) Ltd

LC - Lanka Commodity Brokers Ltd AS - Asia Siyaka Commodities PLC

EB - Eastern Brokers Ltd JK - John Keells PLC

CTB - Ceylon Tea Brokers PLC MB - Mercantile Produce Brokers (Pvt)Ltd

DETAILS OF AWAITING SALE

SALE NO : 16

Scheduled for 28TH/29TH APRIL 2025

	LOTS	QUANTITY
ExEstate	944	949,861
High & Medium	2,112	1,024,630
Leafy	2,317	914,475
Semi Leafy	1,709	743,600
Tippy	2,071	978,292
Premium Flowery	372	58,120
OffGrades	2,366	1,204,279
Dust	631	572,772
Total	12,522	6,446,029
RePrint	1,013	479,057

05/05/2025

Buyers Prompt

06/05/2025

Sellers Prompt

This sale last year
Sale No. 16 | 22ND/24TH APRIL 2024

Lots :9,565
Re-print Lots :972
Quantity :4,681,434 kgs
Re-print Quantity :438,004 kgs

LOW GROWN CATALOGUES

Violations Excluded

03/04/2025

LEAFY
Closed

SEMI-LEAFY
Closed

TIPPY
Closed

OTHER MAIN SALE CATALOGUES

03/04/2025

HIGH & MEDIUM
Closed

PREMIUM FLOWERY
Closed

OFF GRADES
Closed

NO .OF PKGS
171,867

CTC
9,805 Pkgs - 535,742 kgs

CATALOGUE CLOSURE DETAILS

28/29

APRIL 2025

Sale No. 16

The Ex-Estate catalogue closed on 03rd April 2025, excluding violations. The Main Sale catalogues too closed on 03rd April 2025, excluding violations.

05/07

MAY 2025

Sale No. 17

The Ex-Estate and Main Sale catalogues are scheduled to close on 10th April 2025.

14

MAY 2025

Sale No. 18

The Ex-Estate and Main Sale catalogues are scheduled to close on 24th April 2025.

HOLIDAY NOTICE

FORBES & WALKER TEA BROKERS (PVT) LTD

Please note that our Office, Warehouse & Tea Sampling Department will be closed on the following days.

Office -14 April Sinhala & Tamil New Year

- 15 April Additional holiday in lieu of the day prior to Sinhala & Tamil New Year falling on Sunday

-18 April Good Friday

Warehouse & Tea Sampling Dept

-12 to 15 April 2025 Sinhala & Tamil New Year holidays.

DILMAH CEYLON TEA COMPANY PLC

Please note that Dilmah Ceylon Tea Company PLC warehouse complex will be closed from the 11 to 20 April 2025. And the Head Office will be closed from the 12 to 15 April 2025 due Sinhala & Tamil New Year holidays.

MALWATTE VALLEY PLANTATIONS PLC

Please be informed that the Malwatte Valley Plantations PLC Warehouse Complex- Hendala, Wattala will be closed from 12 to 15 April 2025 due Sinhala & Tamil New Year holidays.

CEYLON TEA PLANTATION EXPORTS (PTE) LTD

Please be informed that the Ceylon Tea Plantation exports (Pte) Ltd office and warehouse will be closed from 12to 20April 2025 due Sinhala & Tamil New Year holidays.

FINLAYS COLOMBO LTD

Please be informed that the Finlays warehouse will be closed from 12to 15April 2025 due Sinhala & Tamil New Year holidays.

TEA MARKETS AROUND THE WORLD

BANGLADESH AUCTION

07TH APRIL 2025 (SALE NO. 47)

CTC LEAF: 34,541 packages of tea on offer met with a limited demand.

BROKENS/FANNINGS: There was a selective demand for the varieties on offer which sold at steady rates but there were heavy withdrawals. .

DUST: : 2,350 packages of tea on offer met with a fair demand. A select few clean liquoring Dusts sold well at around last levels. Remainder mostly reprinted saw limited demand with heavy withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: A similar trend as of last few sales was witnessed where the offerings comprised of inferior quality teas. Only a few teas were sold which were absorbed by the Blenders. Loose tea buyers were again not active. This resulted in very heavy withdrawals. Dusts also saw huge withdrawals.

NEW SEASON: 2025-2026

A small weight of New Season teas were offered which attracted fair interest from the market. The best varieties ranged between Tk. 280/- to Tk. 330/- and at times above following competition. Most of the teas were sold. .

Our Catalogue: (Sale 47) Avg : Tk 177.57, Sold 25.72% , (Sale 46) Avg : Tk 169.39, Sold 22.92%

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
<i>Best</i>	1.74-1.82	<i>Best</i>	1.74-1.82
<i>Good</i>	1.57-1.65	<i>Good</i>	1.57-1.65
<i>Medium</i>	1.40-1.49	<i>Medium</i>	1.40-1.49
<i>Plain</i>	1.32-1.36	<i>Plain</i>	1.32-1.36
<i>BLF</i>	1.32-nom	<i>BLF</i>	1.32-nom

Courtesy - National Brokers Limited.

TEA MARKETS AROUND THE WORLD

COONOR AUCTION

04TH APRIL 2025 (SALE NO. 14)

CTC LEAF

DEMAND: - Market opened to good demand and improved further with progress of the sale.

MARKET: - The total CTC leaf teas sold this week was 98.25 (994076.92kgs) of the total offering of 1011778.13Kgs.

BEST:- Best liquoring teas continues to meet with good demand and prices were irregular closely following quality. Local and Regional packagers continued to be fairly active.

GOOD:- Larger broken sold at barely steady levels, medium broken sold barely steady to easier especially at the top end, smaller broken sold at firm to dearer rates whilst there were very few invoices of fanning in this category which met with easier prices Rs 2 to 5. Regional packagers, upcountry buyers were active along with some local buyers.

BETTER MEDIUM & MEDIUM:- Good demand. Prices for all categories initially sold dearer by Rs 2 to 3 from last weeks closing levels but as the sale progressed the price levels were barely steady to the previous weeks closing levels. Once again there were no disparity in prices among the better medium & medium teas especially among the top end of medium and bottom end of the better medium teas. Major blenders lent useful support. The upcountry and local buyers were active. Exporters continued to be fairly active.

PLAINERS:- Good demand with larger broken at barely steady prices to easier levels. All other sorts in this category sold dearer by Rs 2 to 4. Exporters were active on the larger and select medium broken. Major blenders and internal buyers were fairly active along with the upcountry buyers.

BUYING PATTERN: - The major blenders off take was 44.70% of the total CTC leaf sold.

ORTHODOX LEAF

DEMAND: - Good demand continued to persist.

MARKET: - All categories of teas met with good demand with prices ruling at firm prices.

BUYING PATTERN: - Exporters & up country buyers continued to be active.

CTC DUST

DEMAND: - Good demand.

MARKET: - CTC dust offer this week was at 275853.07Kgs of which 237221.76kgs were sold (86.00%). Best & good teas continue sold at irregular prices following quality and competition. All other sorts though met with good demand prices were irregular and easier by Rs 2 to 3 when compared to last.

However, at the fag end of the sale the medium and plainer categories witnessed some out lots.

BUYING PATTERN: - Major blenders were selective. Regional and local packeteers continued to be active on the best category teas but were price sensitive. Up country and the local buyers were selective. Exporters were active on medium & plainer, cleaner, blacker sorts.

ORTHODOX DUST

DEMAND: - Good demand at irregular prices.

MARKET: - Primary dusts sold at irregular easier prices at the lower end whilst select flavoury invoices at the top end appreciated on competition. Secondary teas sold at irregularly around last levels.

BUYING PATTERN: - Regional & local packateers were selective and price sensitive on primary dusts. Exporters were fairly active on the secondary dusts.

Courtesy - J.Thomas & Co. Pvt. Ltd.

TEA MARKETS AROUND THE WORLD

KOLKATA AUCTION

02ND APRIL 2025 (SALE NO. 14)

	2025	2024	DIFFERENCE
CTC	22,756	7,556	15,200
ORTHODOX	5,914	3,343	2,571
DUST	1,918	2,807	-889

KOLKATA SALE CTC MARKET

MARKET REPORT:

Small weight of new season Assams seen so far meeting with good demand and selling irregularly lower than last year's opening levels. Plainer category and Dooars bought leaf meeting with less demand and seeing some withdrawals.

BUYING PATTERN:

Western India - Operating on the liquoring sorts

Major blenders - Quiet so far

Local/Internal - Operating

Exporters - Quiet so far

KOLKATA SALE ORTHODOX MARKET

MARKET REPORT:

Market opened to strong demand. New season teas on offer witnessing good competition with Whole leaf selling at levels higher to last year and Brokens similar to last season. TGfOP1 selling between Rs 420-450/-, TGfOP

selling in the range of Rs 360-400/-. GFOP witnessing better demand and selling substantially higher over last year in the range of Rs 350-400/-. FOP/OP meeting with better demand in comparison to 2024 and selling between Rs 310-360/-. Larger Brokens selling in the range of Rs 280-330/-. Smaller brokens irregular and selling between 270-310/-. BPS/BOP meeting with better demand and selling in the range of Rs 370-400/-. Nominal quantity of leafy Fannings selling between Rs 200-230/-. Secondaries strongly competed for and selling at levels higher compared

to last year. Few old season teas readily absorbed.

BUYING PATTERN:

Middle East : Strong demand forthcoming

CIS: Good Support

Courtesy -J Thomas & Company Private Limited

COCHIN AUCTION

02ND APRIL 2025 (SALE NO. 14)

QUANTITY	2025 kgs	2024 kgs
ORX LEAF	1,60,525	1,85,734
CTC LEAF	21,647	49,251
TOTAL	1,82,172	2,34,985

ORTHODOX LEAF

MARKET:

Good demand.

Black, clean, well-made Whole Leaf and Brokens were firm to occasionally dearer, on quality;

The Remainder was irregular and lower following quality.

BUYING PATTERN:

M.E. - Active

C.I.S. - Good support

HUL - Selective

CTC LEAF

MARKET:

Good demand.

All sorts were steady to occasionally dearer.

BUYING PATTERN:

Major Blenders - Absent

Internal - Active

Exporters - Selective

Courtesy - J.T. COCHIN

SILIGURI AUCTION

02ND APRIL 2025 (SALE NO. 14)

	2025-2026	2024-2025	DIFFERENCE
CTC	67,054	18,537	48,517
DARJEELING	-	-	-
GREEN	-	-	-
DUST	4,184	1,353	2,881
TOTAL	71,238	19,710	51,528

STAC OFFERINGS IN PACKAGES

DEMAND / MARKET DETAILS: Market opened to good demand. Best and good sorts met with strong demand. Medium sorts so far irregular following quality. Plainer sorts yet to be offered.

BUYING PATTERN:

Internal /Local: Operating

W.I: Active.

TCPL/HUL: Silent so far.

Courtesy - J. THOMAS & CO. PVT. LTD, SILIGURI

LIMBE MARKET REPORT SALE 14 HELD ON 2/04/2025

Courtesy - TEA BROKERS CENTRAL AFRICA LIMITED

Market: CTC

Buying Pattern: CTC.

Major blenders were selective. Western India / North India buyers lent fair support. Exporters operated.

Market: DUST

The dust market witnessed a better demand especially for the better liquoring Assams at firm to occasionally dearer rates. Plainer varieties were irregular and easier witnessing some withdrawals.

Buying Pattern: DUST

HUL participated actively on the better liquoring sorts. Western India / North India buyers operated.

Courtesy - ASSOCIATED BROKERS PVT. LTD

MOMBASA AUCTION

The above market report details were not available at the time of printing this publication.